#### TANZANIAN CHILDREN'S FUND, INC.

## FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017 TOGETHER WITH INDEPENDENT AUDITOR'S REPORT

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To the Board of Directors Tanzanian Children's Fund, Inc. Cambridge, Massachusetts

#### **Independent Auditor's Report**

I have audited the accompanying financial statements of the Tanzanian Children's Fund, Inc. (a non-profit organization) which comprise the statement of financial position as of December 31, 2018 and 2017, and the related statement of Revenues, Expenses and changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion of these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit.

#### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tanzanian Children's Fund, Inc. as of December 31, 2018, and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Effect of Adopting New Accounting Standard**

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As discussed in Note 13, Tanzanian Childrens Fund, Inc. adopted the provisions of Financial Accounting Stardards Board Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities as of and for the year ended December 31, 2018. The requirements of ASU 2016-14 have been retrospectively applied to all periods presented. Our opinion is not modified with respect to this matter.

Medord, Massachusetts

July 10, 2019

## TANZANIAN CHILDREN'S FUND, INC. STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2018 AND 2017

### ASSETS

					2017	
	Without Donor Restrictions	nor With Donor	Total	Without Donor Restrictions	With Donor	H.
Current Assets:						lotai
Cash and cash equivalents Investments Total Current Assets	\$ 1,256,414 3,510,546 4,766,960	14 \$ 51,309 16 14,902 30 66,211	\$ 1,307,723 9 3,525,448 4,833,171	\$ 986,163 3,277,629 4,263,792	\$ 45,835 (15,234 61,069	\$ 1,031,998 3,292,863 4,324,861
Net Property and Equipment Property and equipment, net of accumulated depreciation of \$4,007 and \$4,007, respectively	1		•	1		
Other Assets Security Deposit		225	225	225		225
Total Assets	\$ 4,767,185	35 \$ 66,211	\$ 4,833,396	\$ 4,264,017	\$ 61,069	\$ 4,325,086
	LIABILIT	<b>LIABILITIES AND FUND BALANCES</b>	LANCES			
Current Liabilities:						
Accounts Payable Total Current Liabilities	\$ 14,349 14,349	\$ 6t	\$ 14,349	\$ 8,930	,   . \$	8,930
Net Assets: Without Donor Restrictions						
Operating Lorinda de Roulet Scholarship Fund for Girls	1,241,535	35 -	1,241,535	924,792	1 1	924,792
Board designated Rainy Day Fund Board Designated Long Term Investment Fund Total Net Assets	1,440,329 1,972,306 4,752,836	29 36 36	1,440,329 1,972,306 4,752,836	1,480,128 1,850,167 4,255,087		1,480,128 1,850,167 4,255,087
With Donor Restrictions Total Net Assets:	4,752,836	66,211	66,211	4,255,087	61,069	61,069
Total Liabilities and Net Assets	\$ 4,767,185	85 \$ 66,211	\$ 4,833,396	\$ 4,264,017	\$ 61,069	\$ 4,325,086
See accompanying notes to financial statements. See Independent Auditor's Report			-3-			

TANZANIAN CHILDREN'S FUND, INC. STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	Total	\$ 1,884,778 80,366 57,409 123,314 198,847 1,537	2,346,251	1,384,037 1,384,037 1,384,037 132,390 267,072 1,651,109 695,142 8 4,316,156
2017	With Donor Restrictions	\$ 225,857 - 129 824 955 - (209,445)	18,320	18,320
	Without Donor Restrictions	1,658,921 80,366 57,280 122,490 197,892 1,537 209,445	2,327,931	1,384,037 1,384,037 1,384,037 132,390 267,072 1,651,109 676,822 3,578,265
	Total	2,441,860 \$ 60,930 73,088 (268,704) 2,943 3,447	2,313,564	1,517,294 1,517,294 118,914 174,465 293,379 1,810,673 502,891 4,316,156
2018	With Donor Restrictions	\$ 244,925 \$ - 214 (546) (239,451)	5,142	5,142
	Without Donor Restrictions	\$ 2,196,935 60,930 72,874 (268,158) 2,943 3,447 239,451	2,308,422	1,517,294 1,517,294 1,517,294 1,18,914 1,74,465 293,379 1,810,673 497,749 4,255,087
		Unrestricted public support and revenue: Contributions Program service Dividends and interest income Unrealized gains (losses) on investments Realized gains (losses) on sale of investments T-shirt sales, net Net assets released from restrictions	Total public support and revenue	Expenses: Program Services: Rift Valley Children's Fund Total program services Supporting services: Management and general Fundraising Total supporting services Total expenses Change in net assets Net Assets, beginning of year

See accompanying notes to financial statements. See Independent Auditor's Report

# TANZANIAN CHILDREN'S FUND, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2018

	٩	Program services		Supporting services	services	2018
	Rift Valley Children's Fund	Rift Valley TCF Direct	Riff Valley Children's Fund Total	Management and General	Fundraising	Total Expenses
Salaries and taxes	<del>€9</del> 1	110,648 \$	110,648	64,672	\$ 111,538	\$ 286,858
Office and lee expense	1	•	ı	18,482	1,157	19,639
Office expense	1	3,858	3,858	2,699	3,554	15.111
Subcontractors Filipe face	•	60,457	60,457		2,209	62,666
riiiig lees	ı	•	•	1.029	•	1 020
Contributions	1,293,653	•	1,293,653	1		1.293,653
Miscellaneous Deienie	•		•	•	16,585	16,585
Printing	•		•	3,353	12,194	15.547
Salppiles	I	2,747	2,747	•	. '	2 747
Shipping costs	1	3,066	3,066	•	5,007	8.073
Iravel		26,538	26,538	•	21,020	47,558
Insurance	•	14,347	14,347	7,504	120	21.971
bank service charges		•	•	13,148	1.081	14 229
Website expense	•	75	75	3,027		3 102
Recruiting and training	ı	1,905	1,905	. '	ı	1,905
Total Operating Expenses	\$ 1,293,653	\$ 223,641 \$	1,517,294 \$	118,914	\$ 174,465	\$ 1,810,673

See accompanying notes to financial statements. See Independent Auditor's Report

# TANZANIAN CHILDREN'S FUND, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2017

		Program services	services			Supportin	Supporting services		2047
	Rift Valley Children's Fund	Riff	Rift Valley 'CF Direct	Rift Valley Children's Fund Total	l = " l	Management and General	Fundraising	1	Total Expenses
Salaries and taxes \$	1	\$	78,468 \$	78,468	œ	63.234	\$ 84 527	€.	226 229
Professional tee expense	•		551	551	<del></del>	26,187		<b>→</b>	27,378
Office expense	1		2,101	2,101	7	5,099	3.018		10,218
Subcontractors	ı	7	75,990	75,990	0	6,307			82.297
	1		ı	ı		1,541	•		1,541
Contributions	1,189,962			1,189,962	22	•	1		1.189,962
Miscellaneous Drinting	1		20	(D	59	•	5,226		5,285
Silining Silining	•		1	•		2,797	10,415		13,212
Shipping 20045	•		1,969	1,969	6	4,201	427		6,597
Shipping costs			2,799	2,799	6	1	5,472		8.271
- I avel	•	~	16,078	16,078	œ	455	22,446		38,979
Insurance	•	τ-	14,596	14,596	90	7,352			21.948
Darik service charges	1			ı		13,605	r		13,605
website expense	ı		ı	•		3.904	219		4 123
Recruiting and training	1		1,464	1,464	4		)		1,464
					ĺ			1	
Total Operating Expenses	\$ 1,189,962	\$	194,075 \$	1,384,037	\$ 27	134,682	\$ 132,390	<b>⇔</b>	1,651,109

See accompanying notes to financial statements. See Independent Auditor's Report

### TANZANIAN CHILDREN'S FUND, INC. STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	<u>2018</u>		<u>2017</u>
Cash Flows from operating activities: Change in unrestricted net assets Realized and Unrealized (gains) losses on investments	\$ 502,891 265,761	\$	695,142 (322,161)
Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used in) operating activities:  Accounts payable	5,419		(180)
Net cash provided by/(used in) operating activities	774,071		372,801
Cash Flows from investing activities: Proceeds from sale of investments Purchase of investments	248,642 (746,988)		473,325 (1,281,157)
Net cash used in investing activities	(498,346)		(807,832)
Net increase (decrease) in cash and cash equivalents	275,725		(435,031)
Cash and cash equivalents, beginning of year	1,031,998	-	1,467,029
Cash and cash equivalents, end of year	\$ 1,307,723	\$ <sub>=</sub>	1,031,998

See accompanying notes to financial statements. See Independent Auditor's Report

#### 1. Organization and Purposes

Tanzanian Children's Fund, Inc. (TCF) is a not-for-profit organization organized in March 2003, under the laws of the State of Massachusetts for the purpose of establishing aid to the orphaned and marginalized children of Tanzania. The Tanzanian Children's Fund, Inc. will provide support for the Rift Valley Children's Village, an orphanage in the Karatu district of Tanzania and, other related community based programs that improve the lives of children and families in Tanzania.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Accounting**

The financial statements of the organization have been prepared on the accrual basis of accounting whereby revenues are recognized in the appropriate net asset class as earned and expenses recognized as incurred.

#### **Basis of Presentation**

The accompanying financial statements include the assets, liabilities and net assets of Tanzanian Children's Fund, Inc. The financial statement presentation follows the provisions of the Not-for-profit Entities. As required by the FASB Accounting Standards Codification™, net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

**Net Assets Without Donor Restrictions** – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor-(or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### 2. Summary of Significant Accounting Policies (continued)

#### **Cash and Cash Equivalents**

For financial statement purposes, management considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents. Cash equivalents are carried at cost, which approximates fair value.

#### **Property and Equipment**

Equipment is stated at cost. The organization capitalizes equipment with the useful life greater than one year. Depreciation is computed by the straight-line method over an estimated useful life of five years.

#### **Investments**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets. Realized gains and losses on investments of Board designated endowment are recorded as changes in unrestricted net assets.

#### **Tax Status**

Tanzanian Children's Fund, Inc. qualifies as an exempt organization under the provisions of Internal Revenue Code, Section 501(c)(3) and therefore, is not subject to corporate income taxes. It has also been classified as an organization that is not considered to be a private foundation under 509(a)(2) of the Code.

The Organization has evaluated the tax positions taken on returns for open years and those expected to be taken on returns for the year ended December 31, 2018. It is management's belief that such tax positions are more likely that not to be sustained upon examination by tax authorities. Accordingly, no liability for uncertain tax positions has been reflected in these financial statements. Returns for tax years beginning with those filed for the year ended December 31, 2015 are open to examination.

#### 2. Summary of Significant Accounting Policies (continued)

#### Revenues and Expenses

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets.

Gains and losses on investments and other assets or liabilities are reported as increases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets by fulfillment of the donor-stipulated purpose of by passage of the stipulated time period are reported as reclassifications between applicable classes of net assets.

#### In-Kind Goods and Services:

As required by the FASB Accounting Standards Codification™, the Organization maintains a policy whereby contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation, are recorded at their fair value in the period received.

Although the Organization receives a significant amount of donated services from unpaid volunteers, these donations did not meet the recognition criteria and have not been recorded in the accompanying financial statements.

#### **Functional Expenses:**

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated by various statistical bases. Supporting services are those related to operating and managing the Fund and its programs on a day-to-day basis. Supporting services have been subclassified below.

Administrative- includes all activities related to the Organization's internal management and accounting for program services.

Fund Raising - includes all activities related to maintain contributor information, writing grant proposals, stewardship events and activities, distribution of materials and other similar projects related to the procurement of funds for the Organization's programs.

#### 2. Summary of Significant Accounting Policies (continued)

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Liquidity and Availability

Financial assets available for general expenditures, that is, without donor restrictions limiting their use, within one year of balance sheet date, comprise the following at December 31, 2018:

Cash and cash equivalents	\$1,307,723
Short Term Investments	1,440,329
Total	\$2,748,052

As part of the Organization' liquidity management, it has a policy to structure its financial assets to be available as its general expenditures and liabilities. In addition, the Organization invests cash in excess of annually requirements in a Long-Term Investment Fund. Although the Organization does not intend to spend from its Long-Term Invesment Fund other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from its Long-Term Fund could be made available if necessary.

#### 4. Concentrations of Credit Risk

The organization maintains its bank accounts in a major financial institution. The balance is insured by the Federal Deposit Insurance Corporation up to \$250,000. At times, the balances in the insured accounts may exceed federal limits. The Organization has not experienced any losses and does not believe it is exposed to any significant credit risks in such accounts.

Additionally, the Organization invests in professionally managed money market and mutual funds that contains varios types of marketable securities. The Organization's investments are exposed to various risks, such as fluctuations in market value, and credit risk. Thus, it is at least reasonably possible that changes in the near term could materially affect investment balances.

#### 5. Investments

Investments are valued at fair value and consisted of the following at December 31:

	<u>2018</u>	<u>2017</u>
Mutual Funds	\$3,336,888	\$3,290,252
Cash Money Market	95,983	-0-
Certificates of Deposit	92,577	-0-
Equities	-0-	2,611
Totals	\$3,525,448	\$3,292,863

TCF's investments returns for fiscal years 2018 and 2017 included investments earnings (dividends and interest) of \$57,338 and \$39,449, respectively, and realized and unrealized gains (losses) of \$322,161 and \$185,658, respectively.

#### 6. Assets measured at fair value on a recurring basis

In accordance with the Fair Value Measurement and Disclosure topic of the FASB Accounting Standards Codification, the organization is required to disclose, for its assets and liabilities measured at fair value on a recurring basis, the sources and types of information, known as inputs, used to determine those fair value measurements.

Level 1: Level 1 inputs are quoted prices in active markets for identical assets and liabilities that an entity has the ability to access at a measurement date. Level 2: Level 2 inputs are inputs other than quoted prices that are observable for the specific asset or liability, either directly or indirectly. Level 3: Level 3 inputs are unobservable inputs for the assets or liabilities in which little or no market activity is available for the asset or liability at the measurement date. The reported values of assets measured at fair value or a recurring basis are categorized as follows at December 31, 2018:

2010.	<u>_Fa</u>	ir value measur Quoted prices in active markets for identical	ements at rep Significant other observable	ort date using: Significant unobservable inputs
	Total Dec 31, 2018	assets (Level 1)	inputs (Level 2)	(Level 3)
Cash and cash equivalents Certificates of Deposit Money Market Publicly traded domestic	\$ 1,307,723 92,577 95,983	1,307,723 92,577 95,983		
mutual funds Totals	\$ 3,336,888 4,833,171	3,336,888 4,833,171		

#### 6. Assets measured at fair value on a recurring basis (continued)

The reported values of assets measured at fair value on a recurring basis are categorized as follows at December 31, 2017:

	<u>Fair</u>	<u>r value measure</u>	ments at rep	ort date using:
		Quoted prices in active markets for identical	Significant other observable	Significant unobservable
	<u>Total</u>	assets	inputs	inputs
	Dec 31, 2017	(Level 1)	(Level 2)	(Level 3)
Cash and cash equivalents	\$ 1,055,188	1,055,188		
Publicly Traded Securities	2,611	2,611		
Publicly traded domestic				
mutual funds	<u>3,290,252</u>	<u>3,290,252</u>		
Totals	\$ <u>4,324,861</u>	4,324,861		

#### 7. Board Designated Funds

A portion of unrestricted net assets has been designated by the Board to the following funds:

- Board designated Rainy Day Operating and/or Capital Costs: To help with operating and/or capital costs of TCF and the Rift Valley Children's Village, and to provide a back-up source of funds in the case of unexpected financial need. The balance of this fund was \$1,440,329 and \$1,480,128 at December 31, 2018 and 2017, respectively.
- Board designated Long Term Investment Fund: To help with operating and/or capital costs of the Tanzanian Children's Fund and the Rift Valley Children's Village, including costs of Oldeani Secondary School and other secondary education costs. The balance of this fund was \$1,972,306 and \$1,850,167 at December 31, 2018 and 2017, respectively.
- The Lorinda de Roulet Scholarship Fund for Girls: This fund was established by the Board to fund post-secondary scholarships. At December 31, 2018, the balance of this fund was \$98,666.

#### 8. Board Designated Funds (continued)

These three funds are included in an investment account at December 31, 2018, which includes the following:

Cash and Cash Equivalents	\$ 96,238
Certificate of Deposit	92,577
Publicly Traded Mutual Funds	3,322,486
	\$3,511,301

#### 9. Net Assets Without Donor Restrictions

The following table summarizes the changes in Net Assets without donor Restrictions:

		Board	
	Operating	Designated	Total
Balance as of January 1, 2018	\$ 924,791	\$ 3,330,296	\$ 4,255,087
Changes in Net Assets	689,576	(191,827)	497,749
Board transfers to Board Designated	(372,832)	372,832	- 0-
Balance as of December 31, 2018	\$1,241,535	\$ 3,511,301	\$ 4,752,836

#### 10. Net Assets With Donor Restrictions

As of December 31, 2018, net assets with donor restrictions consisted of the following funds:

	Beg.				End.
	<u>Balance</u>				<u>Balance</u>
	<u>Jan 1,</u>		Investment		<u>Dec 31,</u>
	<u>2018</u>	<u>Additions</u>	<u>Income</u>	<u>Releases</u>	<u>2018</u>
Building Fund Gyetighi	\$ 1,778	\$ -		\$(1,778)	\$ -
Oldeani Capital	20,000	25,401		(45,401)	-
RVCV Capital	-	14,193		(14,193)	-
Gyetighi Operating	-	80,000		(73,132)	6,868
Oldeani Operating	3,835	86,500		(55,893)	34,442
Other Temporarily					
Restricted	20,222	-		(10,222)	10,000
Health Care	-	38,832		(38,832)	-
Boniface Children Fund	15,234	·	(332)	-	14,902
	\$61,069	\$244,925	\$(332)	\$(239,451)	\$66,211

#### 11. Net Assets With Donor Restrictions (continued)

Net Assets With Donor Restrictions were restricted to the following purposes:

Oldeani Operating Fund	\$34,442
Boniface Children Fund	14,902
Support Role Model	40.000
Initiatives	10,000
Gyetighi Operating Fund	6,868
Tund	0,000
	\$66,211

#### 12. Lease Commitment

On May 31, 2019, the Organization entered into a one-year lease agreement with an unrelated non-for-profit organization. The lease expires on June 30, 2020. Under the new lease, the current annual basic rent is \$21,600, payable in monthly installments of \$1,800. For the year ended December 31, 2018, rent expense was \$6,000 and is reported as rent expense in the accompanying statement of functional expenses.

#### 13. Recent Accounting Pronouncements

In August 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-14 to improve the current net asset classification requirements and the information presented in financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. The amendments in this update are effective for annual financial statements issued for fiscal years beginning after December 15, 2017. The Organization has fully adopted this pronouncement in the preparation of the accompanying financial statements.

#### 14. Subsequent events

In accordance with the Subsequent Events topic of FASB Accounting Standards Codification, management has evaluated subsequent events for possible recognition or disclosure through July 10, 2019, which is the date these financial statements were available to be issued.